

The Centerline

President's Message

Have a Safe Summer !

Summer is in full swing with two fun activities planned for our NAWIC chapter in the next two months. What goes better with summer than a waterpark on steroids? Plan on joining us in July (on the regular scheduled meeting day) for a tour of the Great Wolf Lodge scheduled to open later this year. Go behind the scene and get a glimpse into what it takes to create an indoor waterpark of this magnitude. Watch for a flyer soon in your email inbox.

You will also want to mark your calendar for August 12 to attend one of the final Colorado Springs Sky Sox games before this team relocates to Texas. Information can be found in this newsletter. Membership Chair Valerie Bates, who is coordinating this event, will send additional information as the event gets closer, but can answer any questions you may have in the meantime.

Summer is also a great time to get out and market your company at the many events in our area, but don't forget to pay attention to your loyal, existing customers. Be sure to read *7 Ideas for Marketing to Existing Customers* for suggestions on how to secure repeat business from this important demographic of your company.

Because of the many days of hot weather we have experienced recently, I have included a refresher, courtesy of OSHA, on how to stay safe during hot weather. It is easy to forget how intense the sun can be in our area when the temperatures do not feel quite as extreme as in some places. This article suggests ways to avoid heat illness. You can also find the free OSHA Heat Safety Tool at Android and Apple stores. This tool gives you the heat index for your worksite and provides precautions to protect you and your co-workers or employees.

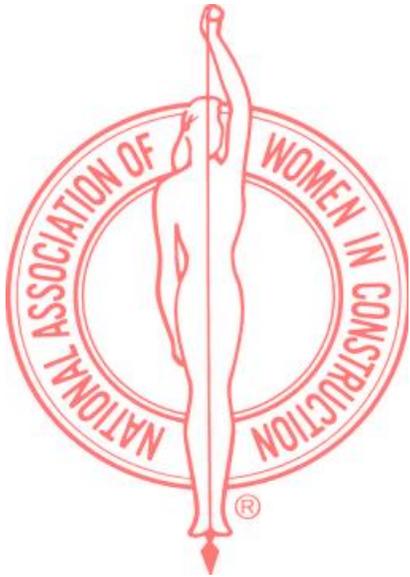
And now for a couple of housekeeping tips: First, remember that nominations for the chapter Spirit Award are due by August 1. This is an opportunity for our chapter to recognize a member who exemplifies the spirit of our chapter and our organization. You can find a nomination form in this newsletter.

Second, we are now into the Fourth Quarter Plus period for NAWIC memberships. New members who join NAWIC in July, August and September pay the prorated fourth quarter PLUS the full amount of dues for the upcoming NAWIC year. Anyone who joins during the month of July will not be processed until August.

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Standing Committee Chairs 2015-2016

Professional Development & Education – position open, contact Karen to sign up now!

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“We make a living by what we do, but we make a life by what we give.” - Winston Churchill

Board of Directors for 2015-2016

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President-Elect

Berni Mount

Vice President

Katie Trapp

Recording Secretary

Kasey Chapot

Treasurer

Jennifer Walker

Directors

Valerie Bates

Christina Townsend

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lindacf356@msn.com

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bmount@nunconstruction.com
kchapot@nunconstruction.com

Construction Career Day - Linda Champlin-Frank, CBT, CIT 719-641-1109
lindacf356@msn.com

NEF – position open, contact Karen to sign up now!

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valerie@vanguardnewhomes.com

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Kt_trapp@yahoo.com

Strategic Planning – Kasey Chapot 719-599-7710
kchapot@nunconstruction.com

Ways & Means - Katie Trapp and Sandy Riggs
719-635-0902 Kt_trapp@yahoo.com
719-599-0168 sir3555@aol.com

WIC Week – position open, contact Karen to sign up now!

Continued from Page 1

Encourage your colleagues to become members now as we look forward to a long period of getting to know them since their membership will be good through September 2017!

Finally, if you attended the June meeting (and even if you did not), be sure to tune into the Summer Olympics beginning Friday, August 5. Olympian Erin Mirabella inspired us to always give “what it takes” and I expect our 2016 Olympians will do no less. I have included a NAWIC wordsearch to take poolside or work on between Olympic events. Wishing you a happy summer!

Karen Mitchell, CBT, CIT

Karen E. Mitchell





SAVE THE DATE!

September 15, 2016

We invite you and high school students (**grades 11-12**) in your school district to attend the 9th annual Colorado Construction Career Days of Southern Colorado on September 15, 2016. The purpose of Construction Career Days is to broaden student knowledge about the multi-faceted opportunities available and to increase the number of men and women entering the construction industry.

Students spend the day from 8:30 AM to 1:30 PM engaged in hands-on events, stationary equipment activities and technology demonstrations. Lunch will be provided.

Registration and information will be available on line at www.coloradoconstructioncareerdayssoutherncolorado.com prior to the event.

Please note that "Parent Permission Forms" will be required for the students to participate. These will be available on line also.

Sponsored by:

National Association of Women in Construction (NAWIC)

El Paso County Contractors Association (EPCCA)

**LOCATION: NORRIS PENROSE EVENT CENTER
1045 LOWER GOLD CAMP ROAD**



"PROMOTING THE CONSTRUCTION INDUSTRY TO AMERICA'S YOUTH"

**BE A HERO – BE A SPONSOR FOR COLORADO CONSTRUCTION CAREER DAYS OF
SOUTHERN COLORADO
SEPTEMBER 2016**

High School Students get a “Hands On” experience in the career areas in construction.

Bronze \$500

Your Recognition Value is:

- Hang Banner
- Recognition on t-shirt
- Web Site Recognition at Bronze Level

Silver \$1,000

Your Recognition Value Is:

- All the **Bronze** recognition **Plus**
- Web Site Recognition at Silver Level

Gold \$2,500

Your Recognition Value is:

- All the **Bronze and Silver** recognition **Plus**
- Recognition at Closing Assembly
- Web Site Recognition at Gold Level

Platinum \$5,000 and Above

Your Recognition Value Is:

- All the **Bronze, Silver and Gold** recognition **Plus**
- Platinum Poster Recognition on website
- A couple of minutes at the Podium at Closing Assembly

Southern Colorado Construction Career Day Foundation is a 501 (c) (3) organization.
Donations are tax deductible to the extent allowed by law. **Please make payment payable to
“Southern Colorado Construction Career Day Foundation”.**

Mail payment to: Southern Colorado CCD Foundation
PO Box 25301
Colorado Springs, CO 80936



"PROMOTING THE CONSTRUCTION INDUSTRY TO AMERICA'S YOUTH"

The Colorado Construction Career Day of Southern Colorado and the construction industry are preparing to host high school students from the southern Colorado area at the 2016 Colorado Construction Career Day event in September 2016. The date is yet to be determined. Both volunteers and financial sponsors are needed to provide activities, equipment to meet our expected costs to host this unique, fun and hands on exploration of careers in the construction industry.

We are encouraging all industries to support this event which gives students the opportunity to explore careers in construction. We are in need of sponsorships to meet our expected budget for expenses. The expense budget is used to provide transportation for schools lacking funds for buses, student lunches, student safety equipment such as hard hats, glasses, safety vests, promotional costs and much more.

Look over the attached sheet to review the sponsorships and use the form below to send us your sponsorship information. We appreciate the support you have given us in the past for Colorado Construction Career Day. It has made an impact on students, administrators, legislators, and even our own industry. With your help and sponsorship, the 2015 Colorado Construction Career Day of Southern Colorado will continue sending the message to students that the construction industry is a viable career choice. If you have any questions or need more information, contact Linda Champlin-Frank at (719) 641-1109 lindacf356@msn.com or Jason Yezek at (719) 321-3018 jason.yezek@centralbancorp.com

Sponsorship Form for Colorado Construction Career Day

Name: _____ Title: _____
Company: _____ Address: _____
City: _____ State: _____ Zip: _____
Phone (____) _____ Fax (____) _____
Email: _____

Circle Sponsorship Level: Bronze Silver Gold Platinum

I am unable to make a donation at the levels above but would like to help with

\$ _____

Make Checks Payable to: Southern Colorado Construction Career Day Foundation

Mail to: Southern Colorado CCD Foundation
PO Box 25301
Colorado Springs, CO 80936



"PROMOTING THE CONSTRUCTION INDUSTRY TO AMERICA'S YOUTH"

Construction Career Days of Southern Colorado Volunteers and Activities September 15, 2016

Check what you would like to do and print your name on the line next to your choice. You may select more than one so that if you are needed more in one area than the other, we have that option. Designate your first choice. PLEASE PRINT LEGIBLY.

Group Leader (at least 60 Group Leaders are needed) **September 15th only**

Group Leaders will be assigned 8-10 students and given a schedule to accompany them as they participate in activities throughout the day. There will be an orientation meeting prior to the students arriving to go over procedures.

Name _____ Company _____ Phone _____

E-Mail _____ Mobile Phone _____

General Volunteer - September 14th for set up _____ September 15th _____

General Volunteers will help with one or more of the following support services: registration, set up, take down, lunch, traffic control, and other general support services. For more information contact Linda Champlin-Frank at 719-641-1109 or lindacf356@msn.com.

Name _____ Company _____ Phone _____

E-Mail _____ Mobile Phone _____

Activity

Set up a "Hands On" Activity for the students to participate in which represents a career area: architecture engineering, building crafts/trades, highway construction, information on training/education programs or management. For more information contact Jason Yezek @ 719-321-3018 or Robert Owens @ 719-440-0660.

Name _____ Company _____ Phone _____

E-Mail _____ Mobile Phone _____

Describe Activity: _____

Please print this form, fill out and return to Berni Mount:

Fax – 719-599-4744

Email – bmount@nunconstruction.com

NAWIC Word Search

E G D E L W O N K B X Q P A R T N E R S G D N
C C L L F M K L Q W E A O T Y U I O P L N O A
O B V A C X A Z A S R D H F G J A R H K I L T
M N M Q N W E G R T Y U S I O P E P L T K E I
M B V C X O Z A I S D F K G H N J K C L R A O
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A W B T V J M F G H F J K N L P R O I U N H Y
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N Y L T Z F G D U B H N U J P L E G W N R V T
R E E R A C B T E C E F R I E N D S H I P N N
G U K O M D T G C I S I W Q A C K T I B E C E
N I J P N R V K R Y X D S Z K Y N S I F Y R V
I O H P A S R E U P M E M B E R S H I P D S N
N P G O B A P N K F N N J L R Q T H H J M T O
I A E C V X E N Y B M C M E D W T N Q W O I C
A L F X E F S M J Z M E N T O R I N G X Q T Z
R S D Z L Q W M M Y D J S R O A S D F G H J L
T N E M P O L E V E D U G W F N S U P P O R T

APC
CAREER
CIT
COMMUNICATION
CONFIDENCE
CONSTRUCTION
CONVENTION
DEVELOPMENT
EDUCATION
ENRICH
EXPERIENCE
FRIENDSHIP
GROWTH
KNOWLEDGE
LEADERSHIP
MAGIC
MEMBERSHIP
MENTORING
NATIONAL
NAWIC
NEF
NETWORKING
NFSF
OPPORTUNITY
PARTICIPATE
PARTNERS
PROFESSIONAL
RECRUIT
SPEAKER
SUPPORT
TEAM
TRAINING
TRAVEL
VALUE
WINNER
WORKSHOP
WORTH

Pikes Peak Chapter 356

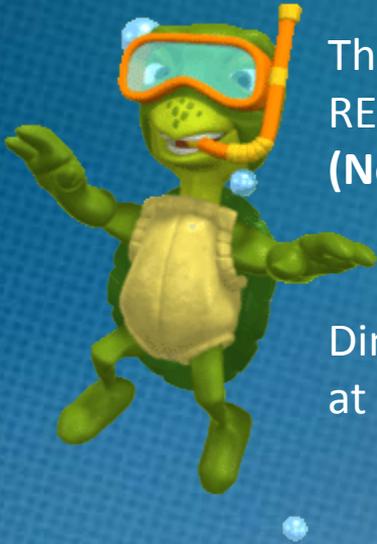
July Meeting – Thursday, July 21, 2016



We will be doing our annual Hard Hat Tour

This year we will tour The Great Wolf Lodge

This is located at 9494 Federal Dr. C/S, CO 80920
off Interquest Parkway and I-25 behind Cheddars.



The tour will start at 3:30.

**REQUIRED – Hard hat, safety glasses, safety vest and boots.
(No sandals, open toed shoes or sneakers.)**

Dinner will be hosted after the tour by Simplex Grinnell
at Dickey's BBQ at 1252 Interquest Pkwy, C/S CO 80920.

RSVP by Monday July 18 to Valerie Bates
valerie@vanguardnewhomes.com
Or 719-649-4615



July 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1 Happy Birthday Bonnie Morgan	2
3	4 Happy Independence Day!	5	6	7 Board Meeting	8	9
10	11	12	13	14	15	16
17	18	19	20	21 Monthly Meeting	22	23
24	25	26	27	28	29	30

If we missed your birthday, it is because we don't have the date, so please let our Membership and Marketing committee leader Valerie know!

July 1 – Happy Birthday Bonnie Morgan

July 7 – Board Meeting – note location Applebee's on Garden of the Gods – this month only – usual time 5:30

June 16 – Monthly Meeting – note special time – Hard Hat Tour starts at 3:30

Future Dates:

August 12 – Summer Social & Picnic at Colorado Springs Sky Sox vs. Albuquerque Isotopes

August 17-20 – National Conference

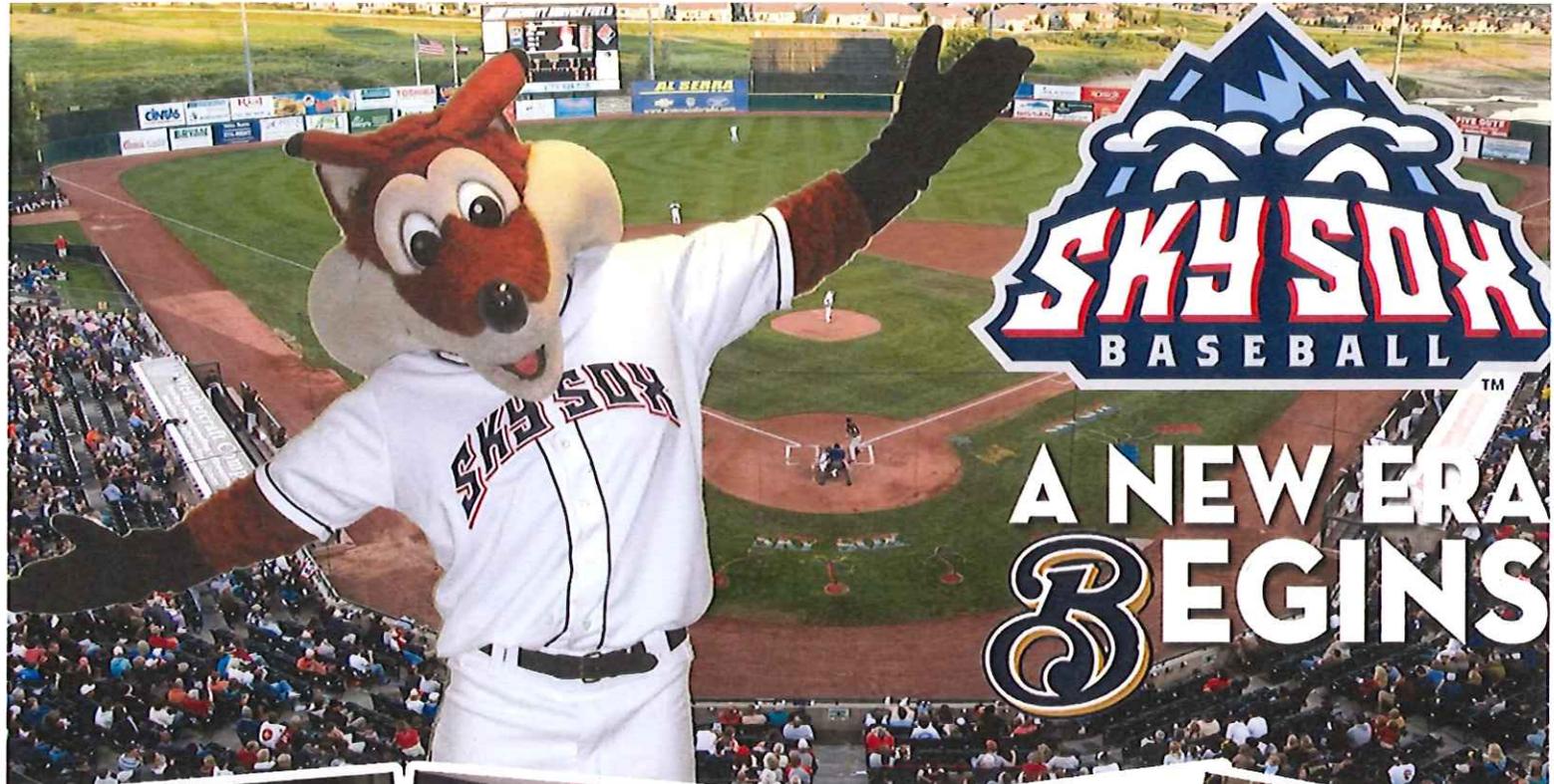
September 15 - Construction Career Day

Welcome New Member!

Allison Tungate Mikulecky

Sherman & Howard





NAWIC Annual Picnic - August 12, 2016
Game Time: 7:05 - Event Start Time: 6:15

Promotion:

Sky Sox vs. Albuquerque
Group Package Includes:

Parking -

Full course buffet (BBQ Pulled Pork, Fried Chicken, Hamburgers, Hotdogs, Baked Beans, Macaroni Salad, Potato Salad, Chips, Cookies & Soft Drinks)

VIP indoor table-top seating w/VIP outdoor patio seating

Exclusivity inside Not Your Father's Bar for 1-1/2 hours

Group seating in "Not Your Father's Bar Seating Section" (section 204 located directly across Sky Sox concourse from Not Your Father's Bar)

Ticket to the game

Price: \$26/Adult \$17/Child ages 3-12

RSVP to Valerie Bates at
valerie@vanguardnewhomes.com or 719-649-4615
(DEADLINE for RSVP & Payment: July 29, 16)

7 Ideas for Marketing to Existing Customers

By Rieva Lesonsky,

When small business owners think about marketing, they usually think about attracting new customers. But existing customers are equally, if not more, important. A survey last year found that marketers spend on average just 21 percent of their marketing budgets on existing customers—even though these customers account for the majority of their revenues.

How can you reach out to your existing customers and convince them to buy more from you? Here are 7 ideas to try.

1. **Gather data on your customers.** What do they buy? When? How much do they spend? Are they motivated by discounts, do they willingly pay full price or a combination of both? Look for a customer relationship management (CRM) system that works for your business — and use it. The more data you can collect, the better you will be able to personalize your outreach to existing customers, and the more effective it will be.
2. **Stay top-of-mind.** You take out ads to build brand awareness among prospective customers, but how do you keep your business top-of-mind among existing customers so that they return to you next time they need what you sell? Regular communication is key. Send your customers print or email newsletters that serve as an ongoing reminder of your business — with the added bonus of alerting customers to new products, services and offers they may not be aware of.
3. **Make them feel special.** Consider hosting special events just for your existing customers. This could be anything from an in-store, after-hours sale for a clothing boutique to a year-end banquet for a B2B business. Receiving an invitation will make customers feel valued. Continue the special feeling at the event by giving them something new customers don't have access to, such as first crack at a new clothing line, or the chance to sign up for a new service you're offering.
4. **Follow up after the sale.** This tactic works well with B2B customers, service businesses or large purchases, such as home remodeling, landscaping or luxury products. At an appropriate time after the sale — anywhere from two weeks to a month, depending on what you sell — contact the customer to see how they are doing with the product or service. This enables you to answer questions, solve any problems and ideally sell the customer on complementary or related products or services.
5. **Get existing customers involved in developing new products and services.** Are you getting ready to launch a new product or service? Invite existing customers to provide their input during the development stage by hosting focus groups, conducting surveys or letting them test the product. Because they will feel personally connected to the product or service, they're more likely to buy it when you launch.
6. **Start a loyalty program for existing customers.** Loyalty programs can work for just about any type of business. The most effective programs use a tiered system where customers start out by receiving smaller rewards for smaller purchases, then graduate to bigger rewards as they spend more. Make sure your rewards system is simple and easy to understand — too much fine print will turn customers off from using it.
7. **Celebrate special days.** A customer's birthday, wedding anniversary or the anniversary of the first time they do business with you are all natural times to reach out to existing customers. Send them a relevant card (email or paper, depending on your customer base) and include a gift or offer substantial enough to be meaningful.

Above all else, make sure you offer your existing customers even better rewards, deals and treatment than you do to new customers. By making them feel special, you'll build a loyal customer base.

Rieva Lesonsky is CEO and President of GrowBiz Media, a media company that helps entrepreneurs start and grow their businesses. Follow Rieva at [Twitter.com/Rieva](https://twitter.com/Rieva) and visit SmallBizDaily.com to sign up for her free TrendCast reports. She's been covering small business and entrepreneurial issues for more than 30 years, is the author of several books about entrepreneurship and was the editorial director of Entrepreneur magazine for over two decades.

Protecting Workers from the Effects of Heat

At times, workers may be required to work in hot environments for long periods. When the human body is unable to maintain a normal temperature, heat illnesses can occur and may result in death. It is also important to consider that hot work environments may exist indoors. This fact sheet provides information to employers on measures they should take to prevent worker illnesses and death caused by heat stress.

What is Heat Illness?

The following are illnesses that may result from exposure to heat in the workplace.

Heat Stroke is the most serious heat-related health problem. Heat stroke occurs when the body's temperature regulating system fails and body temperature rises to critical levels (greater than 104°F). ***This is a medical emergency that may result in death!*** The signs of heat stroke are confusion, loss of consciousness, and seizures. Workers experiencing heat stroke have a very high body temperature and may stop sweating. If a worker shows

Occupational Factors that May Contribute to Heat Illness

- High temperature and humidity
- Low fluid consumption
- Direct sun exposure (with no shade) or extreme heat
- Limited air movement (no breeze or wind)
- Physical exertion
- Use of bulky protective clothing and equipment

signs of possible heat stroke, ***get medical help immediately***, and call 911. Until medical help arrives, move the worker to a shady, cool area and remove as much clothing as possible. Wet the worker with cool water and circulate the air to speed cooling. Place cold wet cloths, wet towels or ice all over the body or soak the worker's clothing with cold water.

Heat Exhaustion is the next most serious heat-related health problem. The signs and symptoms of heat exhaustion are headache, nausea, dizziness, weakness, irritability, confusion, thirst, heavy sweating and a body temperature greater than 100.4°F. Workers with heat exhaustion should be removed from the hot area and given liquids to drink.

Cool the worker with cold compresses to the head, neck, and face or have the worker wash his or her head, face and neck with cold water. Encourage frequent sips of cool water. Workers with signs or symptoms of heat exhaustion should be taken to a clinic or emergency room for medical evaluation and treatment. Make sure that someone stays with the worker until help arrives. If symptoms worsen, call 911 and get help immediately.

Heat Cramps are muscle pains usually caused by the loss of body salts and fluid during sweating. Workers with heat cramps should replace fluid loss by drinking water and/or carbohydrate-electrolyte replacement liquids (e.g., sports drinks) every 15 to 20 minutes.

Heat Rash is the most common problem in hot work environments. Heat rash is caused by sweating and looks like a red cluster of pimples or small blisters. Heat rash may appear on the neck, upper chest, groin, under the breasts and elbow creases. The best treatment for heat rash is to provide a cooler, less humid work environment. The rash area should be kept dry. Powder may be applied to increase comfort. Ointments and creams should ***not*** be used on a heat rash. Anything that makes the skin warm or moist may make the rash worse.

Prevention Made Simple: Program Elements

Heat Illness Prevention Program key elements include:

- A Person Designated to Oversee the Heat Illness Prevention Program
- Hazard Identification
- Water. Rest. Shade Message
- Acclimatization
- Modified Work Schedules
- Training
- Monitoring for Signs and Symptoms
- Emergency Planning and Response

Designate a Person to Oversee the Heat Stress Program

Identify someone trained in the hazards, physiological responses to heat, and controls. This person can develop, implement and manage the program.

Hazard Identification

Hazard identification involves recognizing heat hazards and the risk of heat illness due to high temperature, humidity, sun and other thermal exposures, work demands, clothing or PPE and personal risk factors.

Identification tools include: OSHA's Heat [Smartphone App](#); a Wet Bulb Globe Thermometer (WBGT) which is a measure of heat stress in direct sunlight that takes into account temperature, humidity, wind speed, sun and cloud cover; and the National Weather Service [Heat Index](#). Exposure to full sun can increase heat index values up to 15°F.

Water.Rest.Shade

Ensure that cool drinking water is available and easily accessible. (Note: Certain beverages, such as caffeine and alcohol can lead to dehydration.)

Encourage workers to drink a liter of water over one hour, which is about one cup every fifteen minutes.

Provide or ensure that fully shaded or air-conditioned areas are available for resting and cooling down.

Acclimatization

Acclimatization is a physical change that allows the body to build tolerance to working in the heat. It occurs by gradually increasing workloads and exposure and taking frequent breaks for water and rest in the shade. Full acclimatization may take up to 14 days or longer depending on factors relating to the individual, such as increased risk of heat illness due to certain medications or medical conditions, or the environment.

New workers and those returning from a prolonged absence should begin with 20% of the workload on the first day, increasing incrementally by no more than 20% each subsequent day.

During a rapid change leading to excessively hot weather or conditions such as a heat wave, even experienced workers should begin on the first day of work in excessive heat with 50% of the normal workload and time spent in the hot environment, 60% on the second day, 80% on day three, and 100% on the fourth day.

Modified Work Schedules

Altering work schedules may reduce workers' exposure to heat. For instance:

- Reschedule all non-essential outdoor work for days with a reduced heat index.
- Schedule the more physically demanding work during the cooler times of day;
- Schedule less physically demanding work during warmer times of the day;
- Rotate workers and split shifts, and/or add extra workers.
- Work/Rest cycles, using established industry guidelines.
- Stop work if essential control methods are inadequate or unavailable when the risk of heat illness is very high.

Keep in mind that very early starting times may result in increased fatigue. Also, early morning hours tend to have higher humidity levels.

Training

Provide training in a language and manner workers understand, including information on health effects of heat, the symptoms of heat illness, how and when to respond to symptoms, and how to prevent heat illness.

Monitoring for Heat Illness Symptoms

Establish a system to monitor and report the signs and symptoms listed on the previous page to improve early detection and action. Using a buddy system will assist supervisors when watching for signs of heat illness.

Emergency Planning and Response

Have an emergency plan in place and communicate it to supervisors and workers. Emergency plan considerations include:

- What to do when someone is showing signs of heat illness. This can make the difference between life and death.
- How to contact emergency help.
- How long it will take for emergency help to arrive and training workers on appropriate first-aid measures until help arrives.
- Consider seeking advice from a healthcare professional in preparing a plan.

Engineering Controls Specific to Indoor Workplaces

Indoor workplaces may be cooled by using air conditioning or increased ventilation, assuming that cooler air is available from the outside. Other methods to reduce indoor temperature include: providing reflective shields to redirect radiant heat, insulating hot surfaces, and decreasing water vapor pressure, e.g., by sealing steam leaks and keeping floors dry. The use of fans to increase the air speed over the worker will improve heat exchange between the skin surface and the air, unless the air temperature is higher than the skin temperature. However, increasing air speeds above 300 ft. per min. may actually have a warming effect. Industrial hygiene personnel can assess the degree of heat stress caused by the work environment and make recommendations for reducing heat exposure.

Additional information

For more information on this and other issues affecting workers or heat stress, visit: www.osha.gov/heat; www.cdc.gov/niosh/topics/heatstress; and www.noaa.gov/features/earthhobs_0508/heat.html.

Workers have the right to working conditions that do not pose a risk of serious harm, to receive information and training about workplace hazards and how to prevent them, and to file a complaint with OSHA to inspect their workplace without fear of retaliation.

For more information about workers' rights, see OSHA's workers page at www.osha.gov/workers.html.

This is one in a series of informational fact sheets highlighting OSHA programs, policies or standards. It does not impose any new compliance requirements. For a comprehensive list of compliance requirements of OSHA standards or regulations, refer to Title 29 of the Code of Federal Regulations. This information will be made available to sensory-impaired individuals upon request. The voice phone is (202) 693-1999; teletypewriter (TTY) number: (877) 889-5627.

For assistance, contact us. We can help. It's confidential.



www.osha.gov (800) 321-OSHA (6742)



U.S. Department of Labor

NAWIC

4th Quarter SEPT. 30
2016 - 2017
NEW MEMBERSHIP APPLICATION

FOR OFFICE USE ONLY

Approval _____ Date _____
Amount _____ Check Date _____
Check No. _____
Firm _____

Member Information - Please write legibly

This form may not be used to renew a NAWIC membership.

First Name _____ Middle Initial _____ Last Name _____

Company Name _____

Description of Business _____

Email _____

A valid email address is required to receive NAWIC News, renewal reminders, and a user name and password to access the Member center/Directory at www.nawic.org. Please check your junk mail.

Home Phone (_____) _____ Office Phone (_____) _____

Mobile Phone (_____) _____ Fax (_____) _____

*Mailing Address is Home Office *If applying for Corporate Membership, preferred mailing address **must** be Office.

Street _____ City _____ State _____ ZipCode _____

Web Page _____ *Occupation Codes ____ | ____ | ____ | ____ | ____ *NAICS Code _____
REQUIRED *See pg 2 to determine your codes. **REQUIRED**

How did you first hear about NAWIC? _____

Please list the name of the NAWIC member who recruited you (one name only) _____

Check here if you **do not** wish to be listed in the NAWIC membership directory (both print and online).

DUES STRUCTURE: NAWIC's Fiscal Year is October 1 through September 30. All new members joining in the last quarter (**July, August, and September**) of the NAWIC year pay the full fourth quarter **and** full amount of dues for the upcoming NAWIC year. The fourth quarter and upcoming year dues are prorated on the National and Chapter new member dues structure.

Membership Type - Choose Only One Below.

Chapter Membership

National dues and chapter dues are included in the price of each membership. Upon renewing your NAWIC membership, the price may increase or decrease depending upon the renewing chapter dues.

Chapter Name _____

Chapter No. _____ Region No. _____

- Active Chapter \$314**, See page 3 for full description
- Corporate Chapter \$424**, See page 3 for full description
- Associate Chapter \$330**, See page 3 for full description
- *Student Chapter \$65**, See page 3 for full description

*School _____

*Field of Study _____

- Retired \$76**, See page 3 for full description

At-Large Membership

These memberships are not affiliated with a NAWIC chapter.

- Member-At-Large \$316**, See page 3 for full description
- *Student-At-Large \$52**, See page 3 for full description

*School _____

*Field of Study _____

International Membership

This membership is not affiliated with a NAWIC chapter.

- International \$249**, See page 3 for full description

Occupation Codes - choose up to five (5) codes that best describes your occupation.

1 Accountant/Auditor/Controller	14 Environmental	27 Project Coordinator
2 Administrative Support	15 Estimator/Purchaser	28 Project Engineer
3 Architect	16 Executive	29 Project Management
4 Association Personnel	17 Finance/Banking	30 Realty/Property Management
5 Attorney/Paralegal	18 General Contractor	31 Retired
6 Bonding/Insurance	19 Human Resources/Recruiter	32 Safety
7 Bookkeeping/Accounting Clerk	20 Inspector	33 Sales/Account Executive
8 Consultant	21 Instructor	34 Student
9 Contract Management	22 Lending/Credit Management	35 Superintendent/Director
10 Customer Service	23 Marketing/Business Development	36 Tradeswoman
11 Data Operations/MIS	24 Materials Supplier/Vendor	37 Other _____
12 Designer	25 Office Management	
13 Engineer	26 Owner	

**North American Industry Classification System (naics) Codes - These codes refer to Active, & Corporate Members only.
This is a partial list. A complete list is available at <http://www.census.gov/epcd/naics07/index.html>.**

Construction

236115 New Single-Family Housing Construction (except Operative Builders)	238220 Plumbing, Heating, and Air-Conditioning Contractors
236116 New Multifamily Housing Construction (except Operative Builders)	238290 Other Building Equipment Contractors
236117 New Housing Operative Builders	238310 Drywall and Insulation Contractors
236118 Residential Remodelers	238320 Painting and Wall Covering Contractors
236210 Industrial Building Construction	238330 Flooring Contractors
236220 Commercial and Institutional Building Construction	238340 Tile and Terrazzo Contractors
237110 Water and Sewer Line and Related Structures Construction	238350 Finish Carpentry Contractors
237120 Oil and Gas Pipeline and Related Structures Construction	238390 Other Building Finishing Contractors
237130 Power & Communication Line and Related Structures Construction	238910 Site Preparation Contractors
237210 Land Subdivision	238990 All Other Specialty Trade Contractors
237310 Highway, Street, and Bridge Construction	
237990 Other Heavy and Civil Engineering Construction	Construction-Related: If majority of business of clients are in the construction industry
238110 Poured Concrete Foundation and Structure Contractors	523930 Investment Advice
238120 Structural Steel and Precast Concrete Contractors	524210 Insurance Agencies
238130 Framing Contractors	541110 Offices of Lawyers
238140 Masonry Contractors	541219 Accounting Offices
238150 Glass and Glazing Contractors	541310 Architectural Offices
238160 Roofing Contractors	541333 Engineering Services
238170 Siding Contractors	561310 Employment Placement Agencies
238190 Other Foundation, Structure, and Building Exterior Contractors	561439 Other Business Service Centers (including copy shops)
238210 Electrical Contractors	561730 Landscaping Services
	813910 Construction Associations

Important Reminders

- ♦ Make checks payable to "NAWIC."
- ♦ NAWIC dues are non-refundable. Dues may be deducted as a business expense. Check with your accountant.
- ♦ Annual dues include a \$50 subscription to the national online publication, *The NAWIC IMAGE*.
- ♦ Your join date will be determined by the month your completed application and payment is received in the NAWIC Office.
- ♦ All payments must be remitted in US funds.

Payment Method ALL FIELDS ARE REQUIRED. *Credit cards will not be processed without complete information.

Total Paid _____ Check American Express Discover MasterCard Visa

Credit Card # _____ CW Code _____ Expiration Date _____

Name on Card _____ Billing Address _____

Signature _____ Date Signed _____

By signing my name below, I authorize the National Association of Women in Construction to send faxes and emails to the fax number and email address I provided on this application. I understand NAWIC will send me commercial and noncommercial emails pertaining to Association information, Annual Conventions and other Association-related news items, which may include information about NAWIC partners, sponsors, affinity programs and the NAWIC Education Foundation.

Applicant's Signature _____ Authorized Phone Number _____

This form may not be used to renew a NAWIC membership.

I submit my application for membership in the National Association of Women in Construction and agree to conform to its bylaws.

Applicant's Signature

Date

MEMBERSHIP

Membership of the Association shall consist of:

- A. ACTIVE MEMBER: Shall be open to women who are actively employed in the construction industry a minimum of an average of twenty (20) hours per week per month. Employment is defined as receiving compensation for service in an approved employment category and in which the majority of her job responsibility, in that approved employment category, is construction related. Each eligible Active Chapter Member shall be entitled to vote and to hold office and shall be a member of National and an affiliated Chapter. (2/09)
- B. CORPORATE MEMBER: This is a transferable membership. This membership is open to companies that wish to designate a woman employee, who would otherwise meet the criteria for Active Membership, to represent the company. The company holding the membership may change its designated representative at any time. The company must buy one corporate chapter membership for each representative. Each eligible Corporate Member shall be entitled to vote, to hold office and shall be a member of National and an affiliated Chapter. (2/09)
- C. MEMBERS AT LARGE: Shall be open to women meeting all the criteria for Active Member but not belonging to an affiliated Chapter of the Association. Members at Large shall be entitled to participate in all of the activities of the region in which they reside. Members at Large shall be entitled to vote at the Annual Meeting/Convention of the Association, at which time their vote will have a one-tenth (1/10) value of a Chapter Delegate vote. Members at Large cannot hold office or serve on the NAWIC Board of Directors.
- D. STUDENT MEMBER: Shall be open to women students enrolled in construction-related programs at institutions of higher education, vocational training programs and apprenticeship programs. Student Membership is non-transferable, and Student Members shall have no vote nor hold office. They shall be a member of National and an affiliated Chapter. (2/09)
- E. STUDENT MEMBERS AT LARGE: Shall be open to women students meeting all the criteria for Student Members but not belonging to an affiliated Chapter of the Association. Students at Large shall be entitled to participate in all of the activities of the region in which they reside. They shall have no vote nor hold office. (2/09)
- F. ASSOCIATE MEMBER: Shall be open to women who do not qualify for active membership. Associate members shall have no vote and are not eligible to hold office. Associate Members shall be a member of National and an affiliated Chapter. An Associate Member shall be eligible to serve on Chapter, Regional and National appointed committees. (2/10)
- G. RETIRED MEMBER: Shall be open to women who are retired and are at least 62 years of age. Retired members do not qualify for Active Membership, do not have to be members of a chapter and will be a member of National. Retired members shall have no vote and are not eligible to hold office but shall be eligible to serve on Chapter, Regional and National appointed committees. (9/10)
- H. INTERNATIONAL MEMBER: Shall be open to women who are actively employed in the construction industry in countries outside of the United States. International Members shall neither vote nor hold office.
- I. HONORARY CHAPTER MEMBER: May be conferred by a three-fourth (3/4) vote of those members present and voting upon a person who has rendered outstanding service to the Chapter but is ineligible for Active Member. An Honorary Member shall have no vote and shall be ineligible to hold any elective or appointive office. An Honorary Member shall be exempt from payment of dues but is entitled to visit the Chapter at any time. (2/09)



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NAWIC BUILD IT UP SPONSORSHIP FORM

I would like to partner with NAWIC Chapter #356 to help fund educational and service projects in the construction industry within our community. I understand my sponsorship will also help with NAWIC Education Foundation programs held throughout the year.

I would like to support the Colorado Springs NAWIC Chapter #356 at the following level:

Build It Up Bronze - \$250.00 _____

Build It Up Silver - \$500.00 _____

Build It Up Gold - \$1,000.00 _____

Build It Up Platinum - \$1,500.00 _____
(includes one free annual membership)

Name: _____

Company: _____

Address: _____

City, State, Zip _____

Mail to:

NAWIC Colorado Springs Chapter #356
PO Box 7455
Colorado Springs, CO 80933

Date Received: _____

Expires: _____

Advertising Opportunity Available...



We are offering you an opportunity to advertise in our monthly NAWIC Newsletter "The Centerline"

The Colorado Springs newsletter is distributed to our members, posted on our website, sent to our Regional Director and is available on the NAWIC Region 8 website.

Business Card Size	\$35.00
1/2 Page	\$75.00
Full Page	\$100.00

Your ad will run for one full year from the time of receipt.

Send your business card or copy and check to:

NAWIC Chapter #356
PO Box 7455
Colorado Springs, CO 80933

Thank you for your support of Colorado Springs NAWIC
Chapter #356